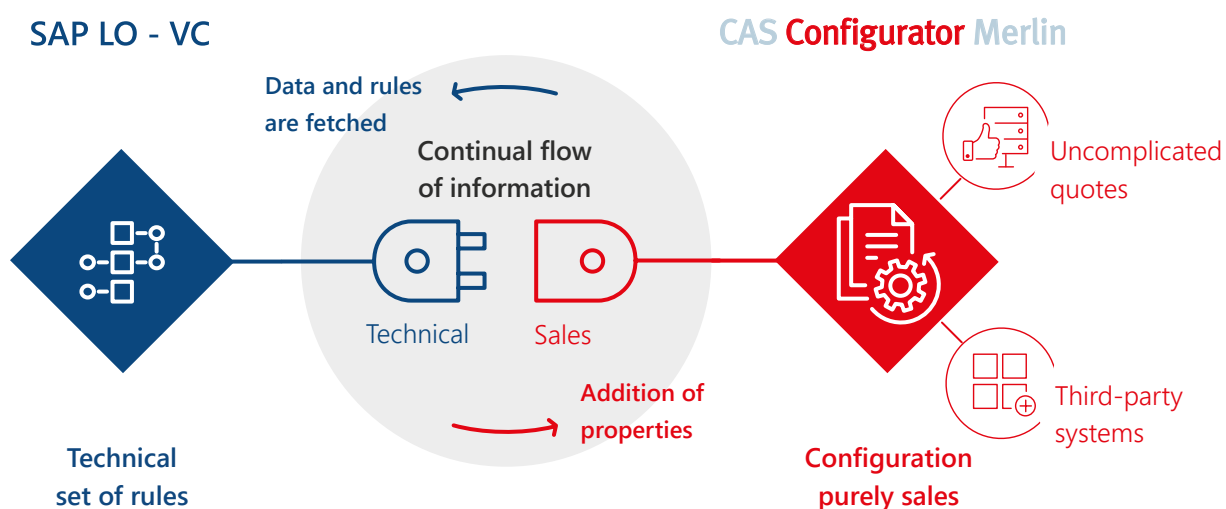# CAS Configurator Merlin
as a SAP LO-VC extension

With the help of the **CAS Configurator Merlin** your sales team can create uncomplicated quotes for products whose technical feasibility has already been tested. The quotes are based on the technical rules stored in your SAP system – the quote process will save you time, is intuitive and free of errors.

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Our procedure

SAP LO - VC

CAS Configurator Merlin

Data and rules are fetched

Continual flow of information

Technical   Sales

Uncomplicated quotes

Addition of properties

Third-party systems

Technical set of rules

Configuration purely sales

Importing SAP information into CAS Configurator Merlin

CAS Configurator Merlin's default importer transfers material master data, your class structure and descriptive texts as well as any translations automatically into the CPQ solution. The set of rules available in SAP LO-VC is also imported and any knowledge such as prerequisite conditions for selections, procedures and constraints are also adopted.

Benefits

- Your sales consultant configures purely on the sales view of CAS Configurator Merlin. The technical view is kept hidden from the sales consultant.
- Any restrictions from the SAP system are taken into consideration in the background as well as any consequences arising from the technical set of rules. If these are relevant for the sales consultant they are displayed directly in the sales overview.